

WHAT IS CLAIMED IS:

- 1 1. A method for extracting demographic information, comprising:
  - 2 initiating a dialog between a contact and a call handling system;
  - 3 selecting a set of demographic characteristics;
  - 4 assigning a set of acoustic confidence scores to the demographic
  - 5 characteristics;
  - 6 assigning a set of substantive confidence scores to the demographic
  - 7 characteristics;
  - 8 combining the acoustic and substantive confidence scores for each of the
  - 9 demographic characteristics; and
  - 10 tailoring information presented to the contact using the set of combined
  - 11 confidence scores.
- 1 2. The method of claim 1, wherein assigning substantive confidence scores
  - 2 includes:
    - 3 presenting the contact with a first substantive dialog;
    - 4 collecting a set of responses to the first substantive dialog from the contact;
    - 5 comparing the contact's responses to a predefined body of responses
    - 6 associated with the set of demographic characteristics; and
    - 7 assigning a first set of substantive confidence scores to the demographic
    - 8 characteristics.
- 1 3. The method of claim 2, wherein presenting includes:
  - 2 continuing to present the contact with the substantive dialog until one of the
  - 3 substantive dialog confidence score reaches a predetermined value.

- 1     4.     The method of claim 2, wherein presenting includes:  
2             continuing to present the contact with the substantive dialog until a  
3     predetermined time period has expired.
- 1     5.     The method of claim 2, wherein presenting includes:  
2             presenting the substantive dialog to the contact when the contact is placed on  
3     hold.
- 1     6.     The method of claim 2, wherein assigning substantive confidence scores  
2     includes:  
3             presenting the contact with a second substantive dialog, in response to a  
4     request from the call handling system;  
5             collecting a set of responses to the second substantive dialog from the contact;  
6             comparing the contact's responses to the predefined body of responses  
7     associated with the set of demographic characteristics; and  
8             assigning a second set of substantive confidence scores to the demographic  
9     characteristics.
- 1     7.     The method of claim 1, wherein assigning substantive confidence scores  
2     includes:  
3             presenting the contact with a probing dialog;  
4             collecting a set of responses to the probing dialog from the contact;  
5             comparing the contact's responses to a predefined body of probing dialog  
6     responses associated with the set of demographic characteristics; and  
7             assigning a set of probing dialog confidence scores to the demographic  
8     characteristics.

1 8. The method of claim 7, wherein presenting includes:

2 asking the contact a set of questions associated with the demographic  
3 characteristics.

1 9. The method of claim 1, wherein assigning substantive confidence scores  
2 includes:

3 presenting the contact with a set of multiple choice questions;  
4 collecting a set of responses to the multiple choice questions from the contact;  
5 comparing the contact's responses to a predefined body of multiple choice  
6 question responses associated with the set of demographic characteristics; and  
7 assigning a set of multiple choice confidence scores to the demographic  
8 characteristics.

1 10. The method of claim 9, wherein presenting includes:

2 presenting the contact with multiple choice questions associated with the  
3 demographic characteristics.

1 11. The method of claim 1, wherein assigning acoustic confidence scores includes:

2 extracting an acoustic feature from the contact's speech signal; and  
3 comparing the feature to a predefined body of speech signal features associated  
4 with the set of demographic characteristics.

1 12. The method of claim 1, wherein combining includes:

2 weighting the confidence scores using ground truth data.

1 13. The method of claim 1, wherein weighting includes:  
 2 adjusting a first confidence scores weight for a given demographic  
 3 characteristic if the first confidence score differs from a second confidence score for  
 4 that given demographic characteristic by a predetermined amount.

1 14. The method of claim 1, wherein combining includes:  
 2 multiplying together the confidence scores for each demographic  
 3 characteristic.

1 15. The method of claim 1, wherein combining includes:  
 2 combining the confidence scores for each demographic characteristic  
 3 according to the following formula:  
 4 
$$S(C_i) = \sum_{j=1}^N r_j p_{ij}$$
 (where N is a total number of classifiers, Ci is the i<sup>th</sup>  
 5 demographic characteristic, and Pij is a confidence score for Ci generated by  
 6 Classifier j, and r<sub>j</sub> is trained weights);

1 16. The method of claim 1, wherein combining includes:  
 2 combining the confidence scores from each classifier for each demographic  
 3 characteristic according to the following formula:

4 
$$S(C_i) = \prod_{j=1}^N p_{ij}^{r_j}$$
 (where N is a total number of classifiers, Ci is the i<sup>th</sup>  
 5 demographic characteristic, and Pij is a confidence score for Ci generated by  
 6 Classifier j, and r<sub>j</sub> is trained weights);

1 17. The method of claim 1, wherein combining includes:

2           using a neural net to combine the confidence scores for each demographic  
3   characteristic.

1   18.    The method of claim 17, wherein the neural net is a Multiple Layer Perception  
2   (MLP) network.

1   19.    The method of claim 1, wherein tailoring includes:  
2           identifying a sub-set of the demographic characteristics having combined  
3   confidence scores exceeding a predetermined set of thresholds; and  
4           presenting the contact with information specifically directed to contacts having  
5   the sub-set of demographic characteristics.

1   20.    The method of claim 19, wherein the predetermined threshold is equal to a  
2   highest combined confidence score.

1   21.    The method of claim 1, wherein the demographic characteristics include  
2   gender, age, accent, and stress level.

1   22.    A method for extracting demographic information, comprising:  
2           initiating a dialog between a contact and a call handling system;  
3           selecting a set of demographic characteristics;  
4           assigning a set of acoustic confidence scores to the demographic  
5   characteristics;  
6           assigning a set of substantive confidence scores to the demographic  
7   characteristics;

8 combining the acoustic and substantive confidence scores for each of the  
9 demographic characteristics;  
10 tailoring information presented to the contact using the set of combined  
11 confidence scores;  
12 presenting the contact with a probing dialog;  
13 collecting a set of responses to the probing dialog from the contact;  
14 comparing the contact's responses to a predefined body of probing dialog  
15 responses associated with the set of demographic characteristics;  
16 assigning a set of probing dialog confidence scores to the demographic  
17 characteristics;  
18 presenting the contact with a set of multiple choice questions;  
19 collecting a set of responses to the multiple choice questions from the contact;  
20 comparing the contact's responses to a predefined body of multiple choice  
21 question responses associated with the set of demographic characteristics; and  
22 assigning a set of multiple choice confidence scores to the demographic  
23 characteristics.

1 23. A computer-usable medium embodying computer program code for  
2 commanding a computer to extract demographic information, comprising:  
3 initiating a dialog between a contact and a call handling system;  
4 selecting a set of demographic characteristics;  
5 assigning a set of acoustic confidence scores to the demographic  
6 characteristics;  
7 assigning a set of substantive confidence scores to the demographic  
8 characteristics;

9 combining the acoustic and substantive confidence scores for each of the  
10 demographic characteristics; and  
11 tailoring information presented to the contact using the set of combined  
12 confidence scores.

1 24. A system for extracting demographic information, comprising a:  
2 means for initiating a dialog between a contact and a call handling system;  
3 means for selecting a set of demographic characteristics;  
4 means for assigning a set of acoustic confidence scores to the demographic  
5 characteristics;  
6 means for assigning a set of substantive confidence scores to the demographic  
7 characteristics;  
8 means for combining the acoustic and substantive confidence scores for each  
9 of the demographic characteristics; and  
10 means for tailoring information presented to the contact using the set of  
11 combined confidence scores.

1 25. A system for extracting demographic information, comprising:  
2 an Interactive Voice Response module for initiating a dialog between a contact  
3 and a call handling system, and selecting a set of demographic characteristics;  
4 an acoustic classifier for assigning a set of acoustic confidence scores to the  
5 demographic characteristics;  
6 a substantive classifier for assigning a set of substantive confidence scores to  
7 the demographic characteristics; and  
8 a data combiner for combining the acoustic and substantive confidence scores  
9 for each of the demographic characteristics; and

10            wherein the Interactive Voice Response module further tailors information  
11   presented to the contact using the set of combined confidence scores.

1   26.    The system of claim 25, wherein the substantive classifier includes:  
2            a probing dialog classifier for assigning a set of probing dialog confidence  
3   scores to the demographic characteristics; and  
4            a multiple choice classifier for assigning a set of multiple choice confidence  
5   scores to the demographic characteristics.  
6